

Atiq S. Anjarwalla | CV

Main Profile



Atiq S. Anjarwalla

Senior Partner, Anjarwalla Collins & Haidermota

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Background

Atiq Anjarwalla is a Senior Partner with Anjarwalla Collins & Haidermota. He is a licensed Legal Consultant, a Solicitor of the Senior Courts of England and Wales and additionally an Advocate of the High Court of Kenya.

Atiq has over 39 years of practice experience and focuses principally on mergers and acquisitions, general corporate advisory, family succession and estate planning for High-Net-Worth clients and hospitality projects. He also handles tax planning and offshore structures for High-Net-Worth clients. Atiq has assisted many international investors in setting up in Africa.

Atiq is a recognised speaker and has conducted several conferences and seminars hosted by the IFC, Financial Times, Academy & Finance and the STEP. Atiq has been interviewed by Emirates News – Dubai One and The National newspaper.

Atiq has been consistently rated as a leading lawyer in UAE and Kenya by various international legal guides, including Chambers Global, Legal 500, IFLR1000, PLC Which Lawyer? and Best Lawyers and has been nominated as a leading project finance practitioner in the Euromoney Guide to the World's Leading Project Finance Lawyers. He has been referred to as "has longstanding expertise in corporate and M&A transactions in Kenya and is a particularly skilled lawyer in assisting entities from the finance and hospitality sectors" by Chambers.

"We seek Atiq on matters which are extremely complex or when the group requires strategic-level advice. Atiq is very resourceful and is able to point us in the right direction on all strategic matters." – Chambers & Partners 2023

Membership in Professional Societies

Law Society of Kenya

Law Society of England and Wales

Registered as a Legal Consultant with the Dubai Legal Affairs Department

Professional Qualifications

1993 Post graduate Diploma in Law, Kenya School of Law

1984 Master of Law, University of Cambridge, England

1982 Bachelor of Law, University of Hull, England

Career Summary

- Senior Partner, Anjarwalla Collins & Haidermota, UAE
- Managing Partner, Anjarwalla Collins & Haidermota, UAE
- Senior Partner, Anjarwalla & Khanna, Kenya

- Solicitor, CMS Cameron McKenna, England
- Solicitor, Slaughter and May, England
- Solicitor, Beale and Co, England

Awards and Accolades

- Atiq is consistently ranked by Chambers Global and recognized for his expertise in Kenyan law matters.
- Atiq is a 'Highly Regarded' lawyer by IFLR1000
- Atiq has 'exceptional knowledge of both local and international commercial law' – Chambers Global.
- Atiq has also been recognised as a leading lawyer by Chambers Global in the UAE market.

"We seek Atiq on matters which are extremely complex or when the group requires strategic-level advice. Atiq is very resourceful and is able to point us in the right direction on all strategic matters." – Chambers Global 2023

"Atiq Anjarwalla is very knowledgeable and experienced, which leads to the diverse solutions he gives to solve any issues at hand." – Chambers Global 2023

"Mr Anjarwalla's experience of over 30 years has given him a broad exposure covering many varying and complex jurisdictions, diverse sectors and industries, and a range of clients and counterparties that have culminated in him having a rich pool of intellectual wealth and legal understanding that is unrivalled." – Chambers Global 2022

"I am always impressed by the breadth of his knowledge. He has an unparalleled ability to quickly identify legal issues and offer practical, commercial solutions." – Chambers Global 2022

Atiq Anjarwalla of Anjarwalla Collins & Haidermota Legal Consultants is primarily based in Dubai but regularly handles private client matters in Kenya and the wider East Africa region, as well as in Pakistan, India and the UAE. He stands out for his expertise in offshore trust structures, succession planning and family business matters. – Chambers High Net Worth 2022

"he is very experienced." – Chambers High Net Worth 2022

Areas of Expertise

- Private Client
- Corporate M&A
- Banking & Finance
- Commercial

Languages

- English
- Kiswahili
- Urdu
- Gujarati

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Top Matters

- Advising **Catalyst Pharmaceutical Retail** in connection with the sale of its controlling stake in Goodlife Pharmacy Group to LeapFrog Investments Healthcare Opportunities Holdings.

- Acting as an international counsel in connection with the acquisition by the **Chemi & Cotex Group** of a majority equity stake in Cosmar East Africa Business Share Company.
- Acting for **Exim Bank** (Tanzania) in connection with its acquisition of a majority stake in Imperial Bank (Uganda), now known as Exim Bank (Uganda) from Bank of Uganda.
- Advising the Shareholders of **Exim Bank** (Tanzania) in connection with the negotiations and drafting of the shareholders agreement.
- Advising **Ghassan Aboud Group** in connection with the setting up of an automotive business in East Africa, a manufacturing plant in Kenya and a distribution business in Kenya and Uganda, including providing legal and tax advisory services.
- Advising **Greenoaks Global Holdings** in connection with the sale of its majority equity stake in a life insurance company and a general insurance company in Rwanda.
- Acting as international counsel to the **MAC Group** in connection with a proposed investment in the Tanzania life insurance sector by way of a joint venture with a South Africa-based financial services company that is listed on the Johannesburg Stock Exchange.
- Advising the **Meydan Group** on the hotel management agreement and technical services agreement with the operators of a new luxury hotel and serviced residences complex in Dubai.
- Acting for the **Meydan Group** on its negotiation of “white label” hotel management contracts for two well-known luxury hotel properties located in Dubai.
- Advising **Oman Trading International** as international counsel in connection with the acquisition of a significant minority shareholding in Hass Group a petroleum company which operates in over seventeen (17) jurisdictions in East Africa.
- Advising the sponsors of **Raha Group**, a leading internet service provider in Tanzania, with respect to the sale of the Raha Group to Liquid Telecommunication Holdings, a subsidiary of Liquid Telecom Group.
- Acting for **Riley Packaging** (Uganda), a large East African family owned business, in connection with the USD 46 million sale of their packaging manufacturing business in East Africa.
- Advising **Tranzum Companies and Services**, a Pakistan-based e-commerce platform, on various ownership structures, including setting up a free zone company in the UAE, transfer pricing, tax and importation duty.
- Acting for the **Glenbeigh Group**, in connection with a M&A transactions, a Shari’a complaint financing, sale of property and construction and development of a 6,839 square meter warehouse in the United Arab Emirates.
- Drafting new laws for the government of Somaliland in the financial sector, including a new Central Bank Act, Islamic Banking Act, Anti-Money Laundering Act, Money Remittance Act and National Payment Systems Act.
- Advising **Bloomberg** in connection with the proposed launch of the Bloomberg Professional Service providing financial market information, data, news and analytics to broker-dealers, institutional investors and other professional investors, including advising on capital markets and telecommunications regulatory issues and enforceability of their standard form contracts.
- Acting for **Advanced Global Trading** (AGT), a UAE based carbon credits trader, in connection with the establishment of AGT’s business in the UAE, including advising on the structuring of its carbon credits trading platform arrangement with customers as well as regulatory advice on UAE laws and corporate structuring and shareholder matters.
- Acting for **Gulf African Bank**, the first fully Shariah compliant bank in Kenya, in connection with setting up Shariah compliant products for the bank.
- Advising **China Central Television** (CCTV), the major state television broadcaster in mainland China, in connection with its establishment of an Africa regional hub in Kenya.

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